



# Energeia Consulting Partners

## Alabama Agency #5 Merged Locations 1 & 2

**City/State:** Alabama

**County:** Escambia

**Location Available:** Yes

**Rent/Lease Terms:** 2 years

**Rent/Lease Rate:** \$800 (Negotiable)

**F&E Available:** Yes

**Years in business:** 2

**Location Photos:** Yes

**Current Agency Staffing:** Yes. Experienced licensed and professional full time staff. Agency also has a relationship with an Exclusive Financial Specialist.

## FINANCIAL

**Asking Price:** \$290,000

**Annual New/Renewal Revenues:** \$124,904 (excluding Bonuses)

**Earned Premium:** \$1,000,000.00

**Bank Financing Available:** Local and national lender referrals available on request

**Seller Financing Available:** Yes, terms negotiable. Satisfactory collateral required

**Detailed Financial Reports:** Available on request

## GENERAL INFORMATION

This agency is located in Escambia County Alabama in the desirable Atmore market area. This Agency is in an upscale office location that has housed an Insurance Agency for 17 years. This Book of Business will be combined from two smaller Agencies creating a larger revenue base and more opportunity for growth and positive cash flow while being consistent with a preferred auto/homeowner customer base and excellent growth opportunity through cross sales as well as life/financial services. Good potential to increase revenues through new & renewal commissions as well as performance bonus based on growth, retention, etc. Current Owner and staff are open to working during transition and beyond if desired. Eligible for enhanced commissions.

## FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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