

LOCATION

Under Contract

City/State: Cartersville, Georgia

County: Bartow

Location Available: Yes. For sale or lease

Purchase/Lease Terms: \$149,900 to purchase or \$1200/month to lease (ex. CAM)

F&E Available: Yes

Years in business: 26

Location Photos: Available on request

Current Agency Staffing: One FT and 2 PT P&C and L&H licensed professionals. Long tenured Sales Producer is compensated on a base hourly rate plus commission basis. Remaining staff are also long tenured customer service experts who have excellent rapport with this established customer base. Agency also has a long term relationship with an Exclusive Financial Specialist.

FINANCIAL

Asking Price: \$600,000

Annual Revenues: \$221,000

Earned Premium: \$2.2M

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: Yes, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: Available on request

GENERAL INFORMATION

Award winning, established 26 year agency in a long established location. This \$2.2M earned premium agency consistent of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. This is a turnkey operation with a low overall expenses ratio! Good potential to increase revenues through new & renewal commissions as well as performance bonus based on growth, profitability retention, etc. Customer loyalty ratings are above average. Experienced, license staff are open to transition with the sale while the current owner is open to a short term transitional consulting relationship if desired.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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