



Energia Consulting Partners

LOCATION

City/State: Southern Arizona

County: Southern Arizona

Location Available: Yes

Rent/Lease Terms: Expires 6/2021

Rent/Lease Rate: \$1952/month (includes utilities)

F&E Available: Yes

Years in business: 20 years

Location Photos: Available on request

Current Agency Staffing: Two full time licensed P&C professionals. Experienced, licensed staff want to stay and continue serving the customers they have been with for so long. Current owner is open to a short-term transitional consulting relationship if desired.

FINANCIAL

Asking Price: *REDUCED PRICE** \$598,000

Annual New/Renewal Revenues: \$222,181 (does not include bonus)

Earned Premium: \$ 2,453,000

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: Yes, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: Available on request

GENERAL INFORMATION

This is a very established 20-year Allstate agency located in a growing part of Southern Arizona. Owner was an independent agent in this same location prior to being with Allstate so the community is accustomed to having an insurance agency in this location for the last 35 years!! It is a very "hands on" type of community. They like that they can walk into their insurance agency and appreciate the friendly atmosphere and professional advice. It is also a great retirement community and many of these clients do not want to deal with the internet or a 1-800 number. \$2.4M earned premium, turnkey agency consists of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Good potential to increase revenues through new & renewal commissions as well as performance bonus based on growth, retention, etc. Extremely high customer satisfaction rating and excellent retention. It will be a seamless transition for the next owner. Current owner is retiring from the industry.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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