



Energia Consulting Partners

LOCATION

City/State: Watkinsville, Georgia (Athens)

County: Oconee

Location Available: Yes

Rent/Lease Terms: Agent owned available for purchase or lease

Rent/Lease Rate: Purchase-\$250,000, Lease- \$2000/month

F&E Available: Yes

Years in business: 12

Location Photos: Available on request

Current Agency Staffing: Four FT P&C licensed professionals. Office Mgr., who is fluent in Spanish, has been with the agency 12 years and is compensated on a base salary plus incentives. Two additional staff people have been with the agency 7 & 10 years respectfully and are on salary plus incentives. Last staff person is a producer on salary plus incentives. Agency also has a long term relationship with an Exclusive Financial Specialist.

FINANCIAL

Asking Price: \$1,600,000

Annual New/Renewal Revenues: \$485,000+

Earned Premium: \$4,854,000 + brokered business

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: Yes, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: Available on request

GENERAL INFORMATION

An award winning, established 12-year agency located in a growing greater metro Atlanta community. This \$4.854M earned premium agency consistent of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Good potential to increase revenues through new & renewal commissions as well as performance bonus based on growth, retention, etc. Professional turnkey office condo on high traffic thoroughfare. Customer base includes high net worth clients with a strong referral history from the current client base. Experienced, licensed staff are open to transition with the sale while the current owner is open to a short term transitional consulting relationship if desired.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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