



Energia Consulting Partners

Allstate Insurance Agency

LOCATION

Company: Allstate

City/State: Westlake Village, California

County: Ventura

Zip Code: 91362

Location Available: Office space located in a commercial district bordering south Ventura County and North LA County. Next to Allstate Preferred Body Shop. Great location and visibility.

Rent/Lease Terms: 1100 square feet/ Year 2 of 5 year lease.

Rent/Lease Rate: \$1,340 per month with increase of 2% per year

F&E Available: Furniture and Equipment to convey

Years in business: Family owned agency started in 1973. Owner took over in March 2015.

Location Photos: Available on request

Current Agency Staffing: Two full time licensed team members, one with 20 years tenure, along with current and prior agency owners. Agency has a successful partnership with an Exclusive Financial Specialist.

FINANCIAL

Asking Price: \$1,050,000

Annual New/Renewal Revenues: Confidential until NDA received

Earned Premium: \$4,000,000 plus \$300 - \$350k in brokered business

Bank Financing Available: Local and national referrals available on request

Seller Financing Available: Open to minimal financing if necessary

Detailed Financial Reports: Confidential until NDA received

GENERAL INFORMATION

Family owned, second generation, award winning agency consisting of a preferred auto/homeowner customer base with high retention, profitable loss ratio and loyal customer base. Agency located in a professional business area in a highly desirable location in Westlake CA, bordering South Ventura County and North LA County. Potential to increase revenues through new and renewal commissions and has significant bonus earning opportunities. A turnkey operation with tenured staff, multi-household customers and compelling earning potential.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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