



Energia Consulting Partners

Farmers Insurance Agency

LOCATION

Company: Farmers

City/State: Aurora, Colorado

County: Adams

Zip Code: 80011

Location Available: Yes

Rent/Lease Terms: Assumable, expires May 2022

Rent/Lease Rate: \$1,700 per month, 1200 SQ Ft

F&E Available: Yes, 5 workstations and all office furniture

Years in business: 12

Location Photos: NDA required

Current Agency Staffing: Two P & C bilingual staff professionals. They are paid hourly plus commissions and bonuses.

FINANCIAL

Asking Price: \$425,000

Annual New/Renewal Revenues: \$225,878

Earned Premium: \$2,409,169 and 1666 Policies in Force

Bank Financing Available: Farmers Credit Union and local and national lender referrals available on request

Seller Financing Available: No

Detailed Financial Reports: NDA required

GENERAL INFORMATION

This established and growing 12 year Farmers agency is located in desirable Aurora, Colorado. The office location has been a bilingual insurance agency for 50 years. This \$2 Million earned premium agency serves a large group of business owners and consists of a preferred auto and homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Good potential to increase revenues through new & renewal commissions as well as the performance bonus based on Profitability, Growth, and Retention, etc. Experienced, licensed bilingual staff may be open to transition with the sale while the current owner is open to a short term transitional consulting relationship.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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