



# Energia Consulting Partners

## Allstate Insurance Agency

### LOCATION

**Company:** Allstate  
**City/State:** Guilford, CT  
**County:** New Haven  
**Zip Code:** 06437  
**Location Available:** Yes  
**Rent/Lease Terms:** Lease  
**Rent/Lease Rate:** \$1300 per month  
**F&E Available:** Yes  
**Years in business:** 40 years  
**Location Photos:** Available on request  
**Current Agency Staffing:** One full time, one part time, plus agent

### FINANCIAL

**Asking Price:** \$700,000 PRICED TO SELL  
**Annual New/Renewal Revenues:** \$440,000  
**Earned Premium:** \$5,000,000 + Premium Allstate Brokered and Flood  
**Bank Financing Available:** Local and National referrals available on request  
**Seller Financing Available:** Possible to help with getting Finance Approval  
**Detailed Financial Reports:** Available on request

### GENERAL INFORMATION

Established 14 year agency is located in a desirable growing location. This agency consists of a preferred auto/homeowners customer base with excellent opportunity for growth in cross sales as well as life and financial services. Good potential to increase revenues through new and renewal commissions as well as performance bonus based on growth, retention and profit of the book of business. Agency has been a consistent award winner with a 89.74 RETENTION and 39.77 LOSS RATIO. Bonus potential \$100.000 +. All new computer equipment.

**FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:**

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