



# Energia Consulting Partners

## Allstate Insurance Agency

### LOCATION

**Company:** Allstate

**City/State:** Trumbull, CT

**County:** Fairfield

**Zip Code:** 06611

**Location Available:** Office space is located in a stand-alone office building. Nearby businesses include a bank, strip mall, fire department and 2 gas stations. Total office space is 980 sqft and has a capacity for 6 workstations. Currently has 3 workstations and 1 remote from home.

**Rent/Lease Terms:** 3 year lease w/ 3 year renewal option. July 2022 Renewal.

**Rent/Lease Rate:** \$1200 Rent plus \$400 for Common Area Charges (Share of utilities).

**F&E Available:** Furniture and Equipment to convey

**Years in business:** Since 2014

**Location Photos:** Available upon request

**Current Agency Staffing:** Three seasoned and licensed full-time team members will transition with the sale. Two currently handle sales and the third is in service. Agency has successful relationship with Exclusive Financial Specialist.

### FINANCIAL

**Asking Price:** \$832,000

**Annual New/Renewal Revenues:** Confidential until NDA received

**Earned Premium:** \$3.03M Allstate Premium Plus \$335K Broker Premium

**Bank Financing Available:** Local and national lender referrals available on request

**Seller Financing Available:** If necessary, terms negotiable. Satisfactory collateral required

**Detailed Financial Reports:** Available upon request

### GENERAL INFORMATION

Established agency in great Trumbull location. Agency consists of a preferred auto and homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Low loss ratio has created a profitable book. This agency sale creates a wonderful opportunity as it is a turnkey operation. The current owner is available to assist with transition and guidance. Very stable retention rate of 89% for the past 7 years. Very experienced staff who will transition with the new agency owner.

**FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:**

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