



Energia Consulting Partners

LOCATION

City/State: Merrillville, IN

County: Lake

Location Available: yes

Rent/Lease Terms: transferable; expires September 2020

Rent/Lease Rate: \$ 1500/month

F&E Available: yes, price includes all furniture, computers & phones

Years in business: 2 years

Location Photos: Available on request

Current Agency Staffing: Opportunity to grow your own staff and design your own compensation plan with the assistance of well-trained field leadership. Currently there is one part time P&C and L&H licensed staff persons. Another P&C service person is possibly available. Also, a part time telemarketer.

FINANCIAL

Asking Price: \$100,000

Annual New/Renewal Revenues: NDA Required

Earned Premium: \$575,000

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: Only if necessary. Satisfactory collateral required

Detailed Financial Reports: Available on request

GENERAL INFORMATION

This is one of the few Allstate Enhanced Compensation books available. It is a turnkey agency located 30 miles outside of Chicago. Customers are from Indiana and Illinois. This \$575,000 earned premium agency consists of a preferred auto and homeowner customer base with excellent opportunity for growth in cross sales as well as life and financial services. It has extremely high retention for a newer book. Good potential to increase revenues through new and renewal commissions as well as performance bonus based on growth, retention, etc. Experienced, licensed staff are open to transition with the sale while the current owner is open to a short-term transitional consulting relationship if desired. Motivated seller!

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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