



Energia Consulting Partners

Allstate Insurance Agency

LOCATION

Company: Allstate

City/State: Longmeadow, MA

County: Hampden

Zip Code: 01106

Location Available: Yes

Rent/Lease Terms: Lease renews November 2021

Rent/Lease Rate: \$2,556 includes Utilities

F&E Available: Yes, completely turnkey, all F&E conveys

Years in business: Two (2) years

Location Photos: Available

Current Agency Staffing: The agency employs three Licensed Sales Producers, among them a US Army veteran, who are equipped to work at maximum efficiency using an internet-based phone system integrated with the Allstate network. They have 100% remote operating capability as proven from March to June due to the pandemic. LSPs work toward individual and team sales goals and receive ongoing training and coaching.

FINANCIAL

Asking Price: \$150,000

Annual New/Renewal Revenues: \$60,000, Excluding Enhanced Compensation

Earned Premium: \$500,000

Bank Financing Available: Yes, Preferred Lenders available upon request

Seller Financing Available: No

Detailed Financial Reports: Available upon request, NDA required

GENERAL INFORMATION

THIS IS AN ENHANCED COMPENSATION ALLSTATE AGENCY! THIS CONTRACT IS ONLY AVAILABLE TO NEW AGENCY OWNERS WHO PURCHASE! This Agency launched in December 2018 as a start-up venture by a 30-year financial services professional. Located in Longmeadow, an affluent suburb in Western Massachusetts, the agency offers a broad range of Allstate and other insurance product solutions along with financial strategies for income protection, asset growth, and securing retirement. The beautifully furnished agency enjoys high visibility, located in a store front in a high-traffic shopping plaza. A three-year lease is in place through November 2021. The agency is staffed with three Licensed Sales Producers, two of whom have a Life Insurance license in addition to Property and Casualty licenses. The agency operates under a systems-driven, time-efficient business model with automated processes and fully remote working capabilities. It provides a buyer with a turnkey operation in a

growth state under an extremely favorable Enhanced Compensation Plan contract that is no longer offered to existing agency owners. This agency will not last long!
AGENCY VISION AND MISSION STATEMENT

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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