



Energia Consulting Partners

LOCATION

City/State: Chesterfield Missouri

County: St. Louis County

Location Available: Available to lease.

Rent/Lease Terms: 2174 square feet in single story office strip center. Four combined office bays may be reduced if new buyer desires smaller office.

Rent/Lease Rate: \$2174 per month.

F&E Available: All Furniture and Equipment to convey.

Years in business: 12 years. Agent selling primary location

Location Photos: Available on request.

Current Agency Staffing: 3 full-time P&C licensed professionals. Staff is paid a combination of hourly or salary plus commission with access to health insurance. Staff is experienced with the agency. Agency also has a great relationship with an Exclusive Financial Specialist and access to a Benefits Specialist to serve client needs.

FINANCIAL

Asking Price: \$1,910,000 Financial verification of \$500K liquidity required.

Annual New/Renewal Revenues: Confidential until NDA received.

Earned Premium: \$5,367,000

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: Only if necessary, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: Available on request with approved bank qualification letter

GENERAL INFORMATION

Award winning established 12 year Allstate agency is located in a growing, active community in the western suburbs of St. Louis Missouri. This \$5.367M plus Allstate earned premium agency is consistent of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Great potential to increase revenues as well as performance bonus based on growth, retention, etc. Customer loyalty ratings are above average, retention high, multi-line, and loss ratios are excellent. Experienced, licensed staff are open to transition with the sale. The agency is process driven and will be seamless in transition for the next owner.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

Energia Consulting Partners, LLC

1-888-381-8187

Corporate@EnergiPartners.com