



Energia Consulting Partners

Allstate Insurance Agency

LOCATION

Company: Allstate

City/State: Columbia, Missouri

County: Boone

Zip Code: 65203

Location Available: Office Space located in a professional building by major highway, good visibility and great signage. Room for five office workstations, shared restroom/conference room, and breakroom. There is a total of 850 square feet before shared spaced.

Rent/Lease Terms: Current month to month lease.

Rent/Lease Rate: \$1400 Per month, utilities included

F&E Available: Furniture and Equipment to convey

Years in business: Agency established in 2014

Location Photos: Available on request

Current Agency Staffing: Three licensed professionals including Agency owner. Agency Owner open to assisting with transition. Agency also has a local Exclusive Financial Specialist Partnership.

FINANCIAL

Asking Price: \$940,000

Annual New/Renewal Revenues: Confidential until NDA received

Earned Premium: \$3,100,000 Allstate plus \$851,000 broker book

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: If necessary, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: Confidential until NDA received

GENERAL INFORMATION

Well managed Allstate agency located in Columbia, Missouri, the state's 4th most populous and fastest growing city! Columbia is home to the main campus of the University of Missouri with 30K students and a population of around 150k. This \$3.1 M Allstate earned premium plus \$851K brokered business consists of preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. The agency has an extremely low loss ratio and good customer loyalty. The current owner is available to assist with transition and guidance with this wonderful opportunity to acquire an established turnkey operation. This ideal agency is an extremely well positioned business for a new owner to excel.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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