



# Energia Consulting Partners

## Allstate Insurance Agency

### LOCATION

**Company:** Allstate  
**City/State:** Yonkers, New York  
**County:** Westchester  
**Zip Code:** 10710  
**Location Available:** Yes  
**Rent/Lease Terms:** Current Lease Expires 10/24  
**Rent/Lease Rate:** Negotiable  
**F&E Available:** Furniture and equipment to convey  
**Years in business:** Over Forty Years  
**Location Photos:** Available on request  
**Current Agency Staffing:** Three Licensed Staff and Two Experienced Support Staff to stay!

### FINANCIAL

**Asking Price:** Disclosed after fully executed NDA  
**Annual New/Renewal Revenues:** \$836,000  
**Earned Premium:** \$8,322,000 Allstate \$1,234,000 Brokered  
**Bank Financing Available:** Local and National Referrals available on request  
**Seller Financing Available:** Negotiable  
**Detailed Financial Reports:** Confidential until NDA signed

### GENERAL INFORMATION

Well Established Agency in desirable bustling Westchester County. The Agency Owner who is retiring, is a perennial Allstate Award Winner, with outstanding established customer relationships. The Auto book is 99.8 % preferred and the Property book is primarily Homeowners and Condos. The Agency is uniquely positioned for growth with three licensed professionals, and two additional support staff people. It has an excellent Retention ratio of over 90% and very profitable Loss Ratio below 50%. This Agency definitely offers a great opportunity to grow in cross sales as well as life and financial services. If you are looking to own your own business in an area immersed in opportunity, THIS IS FOR YOU! IT WON'T LAST LONG!

**FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:**

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