



Energia Consulting Partners

ALLSTATE INSURANCE AGENCY

LOCATION

Company: Allstate

City/State: Rock Hill, SC

County: York

Zip Code: 29732

Location Available: Single-story, stand-alone 1,468 sq ft building; near other professional offices (Dr's, Real Estate, Lawyers). Excellent signage and visibility

Rent/Lease Terms: 3-year Lease; expires June, 2024

Rent/Lease Rate: \$1,425/month + Utilities

F&E Available: All furniture and equipment convey; 4 desks/chairs, 10 add'l chairs, 8 tall filing cabinets, 4 tables, 2 credenzas. 4 desktop computers with Dual Monitors, 3 laptops

Years In Business: 35

Location Photos: Available upon request

Current Agency Staffing: 2-sales, 1-customer service (1 salesperson is Life-Licensed); all will transition

FINANCIAL

Asking Price: \$799,000

Annual New/Renewal Revenues: NDA required

Earned Premium: \$3,490,000 including brokered book

Bank Financing Available: Local and National Lenders available upon request

Seller Financing Available: If necessary, terms negotiable. Satisfactory collateral req'd

Detailed Financial Reports: NDA required

GENERAL INFORMATION

Established 35 year Allstate Agency in Beautiful Rock Hill, SC - near bustling Charlotte, NC. This \$3.5M agency consists of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Additional quality brokered business with consistent revenue. Great potential to increase revenues as well as performance bonus based on growth, retention, etc. Customer loyalty ratings are WELL-Above average as this is only the Second-Owner in this location in 35 years. Retention is Very high, multi-line, and loss ratios are excellent. The agency is process-driven and will be seamless in transition for the next owner. This will not last long on the market!

For More Information Please Contact:

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