



Energia Consulting Partners

ALLSTATE INSURANCE AGENCY

LOCATION

Company: Allstate

City/State: Greer, South Carolina

County: Greenville

Zip Code: 29650

Location Available: 1,000 sq ft office; One floor in a shopping center. The office is located on the side with a huge Anytime Fitness in the center. There are many businesses around: a Zaxby's, Thai Restaurant, Used Car Dealer, Attorneys, Builder, Real Estate, Bank of America, etc. There are 4 offices with desks, 4 computer stations plus 2 laptops, lunchroom table and chairs, refrigerator, microwave. Good signage and visibility.

Rent/Lease Terms: Negotiable; current agent owns building

Rent/Lease Rate: \$1,800-2,000/month - negotiable

F&E Available: All office furniture and equipment to convey

Years In Business: 7 years, all in same location

Location Photos: Available upon request

Current Agency Staffing: 1 LSP, possible transition to new owner

FINANCIAL

Asking Price: \$576,000

Annual New/Renewal Revenues: NDA required

Earned Premium: \$2.74M plus \$250k Brokered Book

Bank Financing Available: Local and National Lenders available upon request

Seller Financing Available: If necessary, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: NDA required

GENERAL INFORMATION

Established 7 year Allstate Agency in rapidly growing Greer, SC, just outside of Spartanburg. This \$2.74M agency consists of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Additional quality brokered business with consistent revenue. Great potential to increase revenues as well as performance bonus based on growth, retention, etc. Customer loyalty ratings are above average. Retention is Very high, multi-line, and loss ratios are excellent. The agency is process-driven and will be seamless in transition for the next owner.

For More Information Please Contact:

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