



Energia Consulting Partners

ALLSTATE INSURANCE AGENCY

LOCATION

Company: Allstate

City/State: Cayce, SC

County: Lexington

Zip Code: 29033

Location Available: This office location is located in a retail strip center. 1,472 sq ft. with good signage and great visibility. Neighboring businesses include an escape room, child care, nail salon, cleaners and restaurant. The office has a main lobby with a workstation and 3 offices also with workstations.

Rent/Lease Terms: \$1,400 per month.

Rent/Lease Rate: Three-year lease term, renews in 2024.

F&E Available: Furniture and equipment to convey.

Years In Business: Five years.

Location Photos: Available upon request.

Current Agency Staffing: 1 sales and service person who is P&C licensed.

FINANCIAL

Asking Price: \$995,000

Annual New/Renewal Revenues: Available with signed NDA.

Earned Premium: \$5,000,000 plus brokered.

Bank Financing Available: Local and National Lenders Available Upon Request.

Seller Financing Available: If necessary, terms negotiable. Satisfactory collateral required.

Detailed Financial Reports: NDA required.

GENERAL INFORMATION

This well-managed turnkey Allstate agency is located in the Columbia area of South Carolina. This agency offering has approximately \$5.1 Million in combined earned premium plus brokered, that consists of a preferred auto/homeowner customer base with excellent opportunity for growth in cross-sales as well as life/financial services and boasts a **Pro level** Achievement Award. The agency has a low loss ratio and customer loyalty has created excellent retention in the book. This is a wonderful opportunity to acquire an established turnkey operation with excellent cash flow and a good-sized earned premium amount that will support and encourage continued growth. This won't last long on the market!