



# Energia Consulting Partners

## ALLSTATE INSURANCE AGENCY

### LOCATION

**Company:** Allstate

**City/State:** Surfside Beach, SC

**County:** Horry

**Zip Code:** 29575

**Location Available:** Office is located in a retail strip center in the heart of Surfside Beach. Great signage and visibility. Total square footage is 3,000. Eight workstations. Neighboring businesses include several restaurants, bakery, salon, decor shop, surf shops, law offices, and grocery store.

**Rent/Lease Terms:** 2 year lease with renewal in July 2024.

**Rent/Lease Rate:** Rent is \$4,000 a month.

**F&E Available:** Furniture and equipment convey.

**Years In Business:** 35 year agency, 1 year with current owner.

**Location Photos:** Available upon request.

**Current Agency Staffing:** Four sales people and one customer service person. One person is life licensed.

### FINANCIAL

**Asking Price:** TBD

**Annual New/Renewal Revenues:** Confidential until NDA is received.

**Earned Premium:** Approximately \$8,000,000 including brokered.

**Bank Financing Available:** Local and National lender referrals available upon request.

**Seller Financing Available:** If necessary, terms negotiable. Satisfactory collateral required.

**Detailed Financial Reports:** NDA required.

### GENERAL INFORMATION

Established 35 yr. agency is located in a growing community on the coast of South Carolina. This \$6.5 M earned premium agency consistent of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Great potential to increase revenues as well as performance bonus based on growth, retention, etc. Experienced, licensed staff are open to transition with the sale while the current owner is open to a short term transitional consulting relationship if desired. The agency is process driven and will be seamless in transition for the next owner.

**For More Information Please Contact:**

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