



# Energia Consulting Partners

## LOCATION

**City/State:** Murfreesboro, TN

**County:** Rutherford

**Location Available:** Yes

**Rent/Lease Terms:** Lease expires May 2020

**Rent/Lease Rate:** \$1,500

**F&E Available:** Yes, all furniture, equipment, computers, phones, etc., convey with the sale.

**Years in business:** 7

**Location Photos:** Available on request

**Current Agency Staffing:** Two P & C staff professionals, one unlicensed CSR, one Licensed Sales Producer that have been with the agency 3 and 5 years respectively. Compensated on an hourly basis and base plus bonus.

## FINANCIAL

**Asking Price:** \$375,000

**Annual New/Renewal Revenues:** \$215,000

**Earned Premium:** 1,643,000 and 1,389 Policies in Force

**Bank Financing Available:** FIFCU and local and national lender referrals available on request

**Seller Financing Available:** No

**Detailed Financial Reports:** Available on request, NDA Required

## GENERAL INFORMATION

This established and growing 7 year Farmers agency is located in the desirable location of Murfreesboro, TN in Rutherford county. This \$1.6 Million earned premium agency consist of a preferred auto and homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Good potential to increase revenues through new & renewal commissions as well as performance bonus based on Profitability, Growth, and Retention, etc.. Experienced, licensed staff are open to transition with the sale while the current owner is open to a short term transitional consulting relationship if desired.

**FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:**

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