



Energia Consulting Partners

ALLSTATE INSURANCE AGENCY

LOCATION

Company: Allstate

City/State: Ogden, UT

County: Weber

Zip Code: 84401

Location Available: Office is located in a retail strip center. Each office unit looks like a cottage. Great signage and visibility. Total area is 1,600 square feet. Neighboring businesses include a law office, Century 21, bank, financial advisor and city building

Rent/Lease Terms: Negotiable. Current agent owns the office building and will lease it to the new owner with a right of first refusal

Rent/Lease Rate: Negotiable

F&E Available: Furniture and equipment convey.

Years In Business: 35 years.

Location Photos: Available upon request.

Current Agency Staffing: 5 total staff. 4 P&C licensed and 1 Life. Long term employees. Agency also has a local Exclusive Financial Specialist Partnership

FINANCIAL

Asking Price: \$1,376,000

Annual New/Renewal Revenues: Confidential until NDA received.

Earned Premium: \$5,000,000 plus brokered book.

Bank Financing Available: Local and National Lenders referrals available upon request.

Seller Financing Available: If necessary, terms negotiable. Satisfactory collateral required.

Detailed Financial Reports: Confidential until NDA received

GENERAL INFORMATION

Established 35-year Allstate agency is located in the dynamic city of Ogden, UT. This \$5 M earned premium agency consistent of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Additional quality brokered business with consistent revenue. Great potential to increase revenues as well as performance bonus based on growth, retention, etc. Customer loyalty ratings are above average, retention high, multi-line, and loss ratios are excellent. Experienced, licensed staff are open to transition with the sale while the current owner is open to a short-term transitional consulting relationship if desired. The agency is process-driven and will be seamless in transition for the next owner. This will not last long on the market!

For More Information Please Contact:

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