



# Energia Consulting Partners

## ALLSTATE INSURANCE AGENCY

### LOCATION

**Company:** Allstate

**City/State:** Olympia, WA

**County:** Thurston

**Zip Code:** 98502

**Location Available:** 1,600 sq ft office located in a small retail strip center with 3 other businesses (chiropractor, hair salon, nail spa). The office building was remodeled in 2018. High traffic area; excellent visibility and signage. Six computers and workstations.

**Rent/Lease Terms:** Owner-owned, 12-24 month lease negotiable

**Rent/Lease Rate:** \$2,500 per month

**F&E Available:** Furniture and Equipment to convey.

**Years In Business:** 25; 20 in the same location

**Location Photos:** Available upon request.

**Current Agency Staffing:** 3 staff; 2 sales and 1 customer service. All are licensed, 1 is Life Licensed; all likely to transition to new owner.

### FINANCIAL

**Asking Price:** \$775,000

**Annual New/Renewal Revenues:** Confidential until NDA received.

**Earned Premium:** \$3.2M + brokered book

**Bank Financing Available:** Local and National Lenders available upon request.

**Seller Financing Available:** If necessary, terms negotiable. Satisfactory collateral required.

**Detailed Financial Reports:** NDA required.

### GENERAL INFORMATION

Long established (25+ years) Elite-Tier Allstate agency, with 20 yrs in the same location. Located on the main drag in Olympia, WA; the book consists of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. This Top-Performing agency has a long history in the growing community, with consistently high retention and bundling. This is a Great turn-key operation and won't last long.

**For More Information Please Contact: Energia Consultant Partners, LLC**  
**Corporate@EnergiaPartners.Com**