



Energia Consulting Partners

LOCATION

City/State: West Virginia

County:

Location Available: Yes

Rent/Lease Terms: Annual

Rent/Lease Rate: \$1642/month

F&E Available: Yes

Years in business: 6 years

Location Photos: Available on request

Current Agency Staffing: Three Staff members that are P&C/Life Licensed with a combined experience of over 38 Years.

FINANCIAL

Asking Price: \$400,000

Annual New/Renewal Revenues: \$166,000 (does not include bonus)

Earned Premium: \$ 1,989,000

Bank Financing Available: Local and national lender referrals available on request

Seller Financing Available: Yes, terms negotiable. Satisfactory collateral required

Detailed Financial Reports: Available on request

GENERAL INFORMATION

This is a turn-key business located in the downtown portion of its town. The office is located on a high-volume street. This \$1.7M agency has 83% customer retention and consistently earns an annual bonus. It consists of a preferred auto/homeowner customer base with excellent opportunity for growth in cross sales as well as life/financial services. Good potential to increase revenues through new & renewal commissions as well as performance bonus based on growth, retention, etc. It is also well positioned to earn variable compensation. This agency has an extremely high customer satisfaction rating. Experienced, licensed staff are open to transition with the sale while the current owner is open to a short-term transitional consulting relationship if desired.

FOR MORE INFORMATION ON THIS LISTING, PLEASE CONTACT:

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