



ENERGIA CONSULTING PARTNERS

LOCATION

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| CITY/STATE | BIRMINGHAM, ALABAMA |
| COUNTY | JEFFERSON |
| LOCATION AVAILABLE | YES |
| RENT/LEASE TERMS | \$1,325 |
| RENT/LEASE RATE | \$950 |
| F&E AVAILABLE | YES |
| LOCATION PHOTOS | AVAILABLE ON REQUEST |
| CURRENT AGENCY STAFFING | |

FINANCIAL

| | |
|-----------------------------------|---|
| ASKING PRICE | \$200,000 |
| ANNUAL NEW/RENEWAL | \$119,000 |
| COMBINED EARNED PREMIUM | \$909,000 |
| BANK FINANCING AVAILABLE | LOCAL AND NATIONAL LENDERS AVAILABLE (FARMERS CREDIT UNION) |
| SELLER FINANCING AVAILABLE | YES, TERMS NEGOTIABLE. SATISFACTORY COLLATERAL REQUIRED |
| DETAILED FINANCIAL REPORTS | AVAILABLE ON REQUEST |

GENERAL INFORMATION

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| OVERVIEW | ESTABLISHED 2-YEAR FARMERS START UP AGENCY IS LOCATED IN THE DESIRABLE BLUFF PARK AREA OF BIRMINGHAM. THIS \$900K EARNED PREMIUM AGENCY CONSISTENT OF A PREFERRED AUTO/ HOMEOWNER CUSTOMER BASE WITH EXCELLENT OPPORTUNITY FOR GROWTH IN CROSS SALES AS WELL AS LIFE/FINANCIAL SERVICES. GOOD POTENTIAL TO INCREASE REVENUES THROUGH NEW & RENEWAL COMMISSIONS AS WELL AS MONTHLY PERFORMANCE BONUS BASED ON GROWTH, RETENTION, ETC. CUSTOMER LOYALTY RATINGS ARE ABOVE AVERAGE. |
| CONTACT | ENERGIA CONSULTING PARTNERS, LLC KIRK PRICE, 205.369.9595 KIRK@ENERGIAPARTNERS.COM |

