



# ENERGIA CONSULTING PARTNERS

## LOCATION

<b>CITY/STATE</b>	HOOVER, ALABAMA
<b>COUNTY</b>	SHELBY
<b>LOCATION AVAILABLE</b>	YES
<b>RENT/LEASE TERMS</b>	MONTHLY (RENEWS IN ONE YEAR)
<b>RENT/LEASE RATE</b>	\$950
<b>F&amp;E AVAILABLE</b>	YES
<b>LOCATION PHOTOS</b>	AVAILABLE ON REQUEST
<b>CURRENT AGENCY STAFFING</b>	ONE PROPERTY AND CASUALTY, LIFE & HEALTH LICENSED PROFESSIONAL.

## FINANCIAL

<b>ASKING PRICE</b>	\$200,000
<b>ANNUAL NEW/RENEWAL</b>	\$103,000
<b>COMBINED EARNED PREMIUM</b>	\$816,000
<b>BANK FINANCING AVAILABLE</b>	FARMERS CREDIT UNION
<b>SELLER FINANCING AVAILABLE</b>	NEGOTIABLE
<b>DETAILED FINANCIAL REPORTS</b>	AVAILABLE ON REQUEST

## GENERAL INFORMATION

<b>OVERVIEW</b>	THIS START UP FARMERS AGENCY IS LOCATED IN THE DESIRABLE VALLEYDALE ROAD AREA OF HOOVER, ALABAMA. THIS \$816,000 EARNED PREMIUM AGENCY CONSIST OF A PREFERRED AUTO/HOMEOWNER CUSTOMER BASE WITH EXCELLENT OPPORTUNITY FOR GROWTH IN CROSS SALES AS WELL AS LIFE/FINANCIAL SERVICES. GOOD POTENTIAL TO INCREASE REVENUES THROUGH NEW & RENEWAL COMMISSIONS AS WELL AS PERFORMANCE BONUS BASED ON GROWTH, RETENTION, ETC. LOW OVERHEAD, AND OWNER IS MOTIVATED TO SELL DUE TO PERSONAL REASONS. OFFICE MANAGER HAS 16 YEARS' EXPERIENCE WITH FARMERS AND WILL TRANSITION WITH THE SALE. THIS IS A GREAT AGENCY OPPORTUNITY TO GET STARTED WITH ONE OF THE MOST RECOGNIZED NAMES IN THE BUSINESS.
<b>CONTACT</b>	ENERGIA CONSULTING PARTNERS, LLC KIRK PRICE, 205.369.9595 KIRK@ENERGIAPARTNERS.COM

